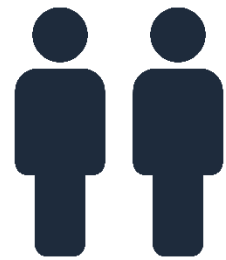


What is the background  
for Norway's success with  
shared solutions?



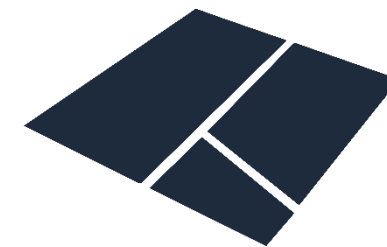
National Population  
Register



Digital Contact and  
Reservation  
Register



Central Coordinating Register  
for Legal Entities



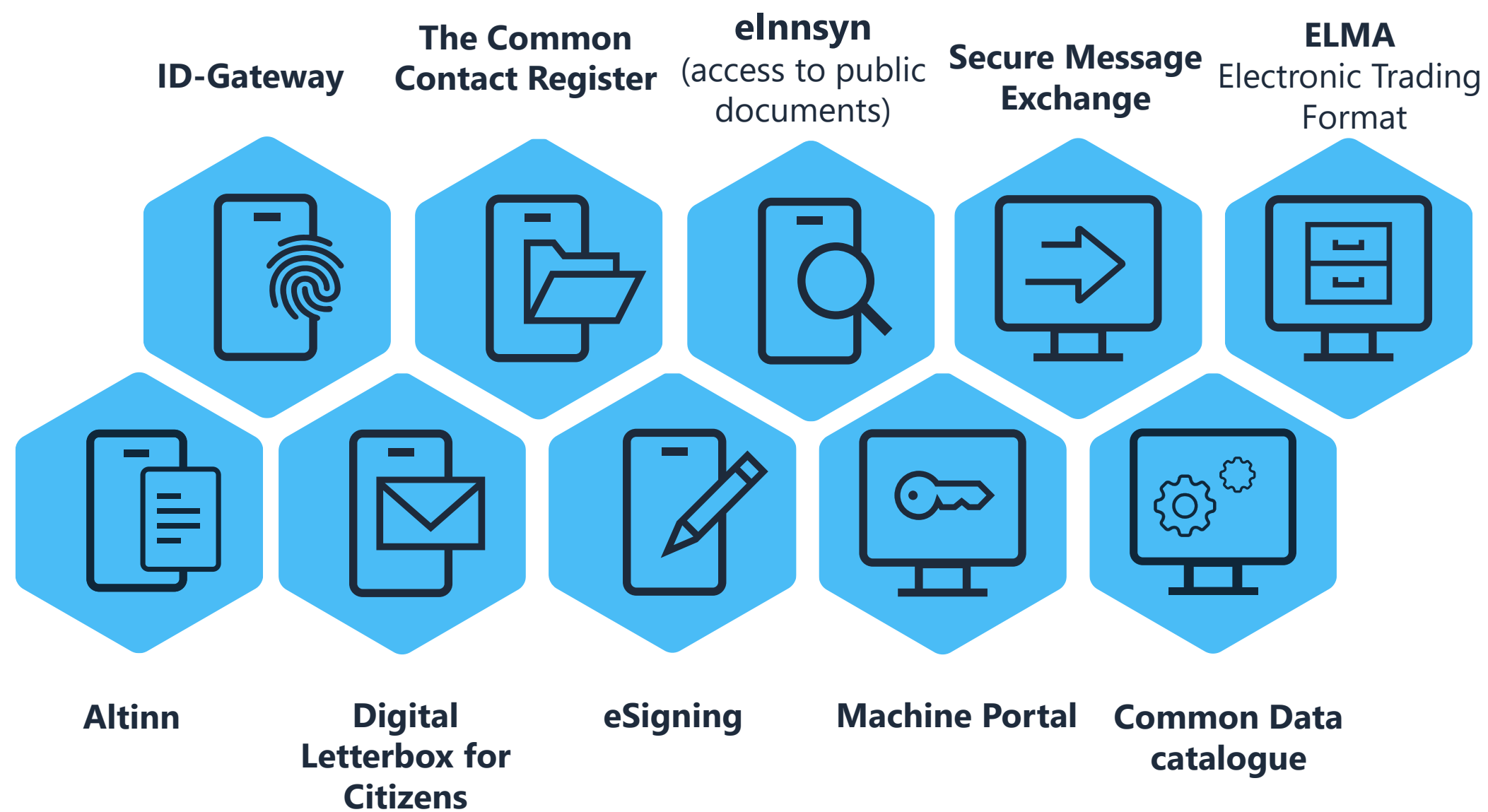
Cadastre and Land  
Registrer



ID Gateway



Digital Mailbox



# Why

- Trust: The most crucial element for success. Trust fosters collaboration across sectors and builds confidence among public agencies, private partners, and citizens.
- Impact of Trust: Enables shared resources, data exchange, and coordinated services that result in effective, reliable solutions benefiting everyone.

# Support Through Formal Channels

Government and Ministries: Provide support in multiple ways:

- Financial: Shared funding across all users.
- Legal and Regulatory: Backed by laws, regulations, and the new Digitalization Strategy.
- Strategic Alignment: Clear agreement on goals and direction.

Key Contributors:

- Skate: Largest Norwegian agencies.
- Committee of users: Provide guidance and feedback.

# Engagement and Sales Strategy

## Outreach Channels:

- Web Pages: Central hub for information.
- Courses & Conferences:
  - The Digitalization Conference, about 500 participants
  - User Council 2500 participants on web
- Webinars: Accessible learning sessions.
- Proactive Outreach:
  - 1-to-1: Personalized meetings.
  - 1-to-Many: Broader engagement sessions.

# The big change - Embracing Open Source Collaboration

- Community Involvement: We're now engaging developers from other agencies to contribute directly to our solutions, fostering a community-driven approach.
  - Altinn Community: This community supports shared learning, code contributions, and continuous improvement across public sector services.
- Self-Sustaining Solutions: With an active developer community, our solutions can "sell themselves" through widespread use and endorsement. We already see results!